

Kingdom of Morocco

Tanger Mediterranean Special Agency

Tanger Med :

A world class platform for industry and logistics



Hamburg, Germany

February 2nd 2010



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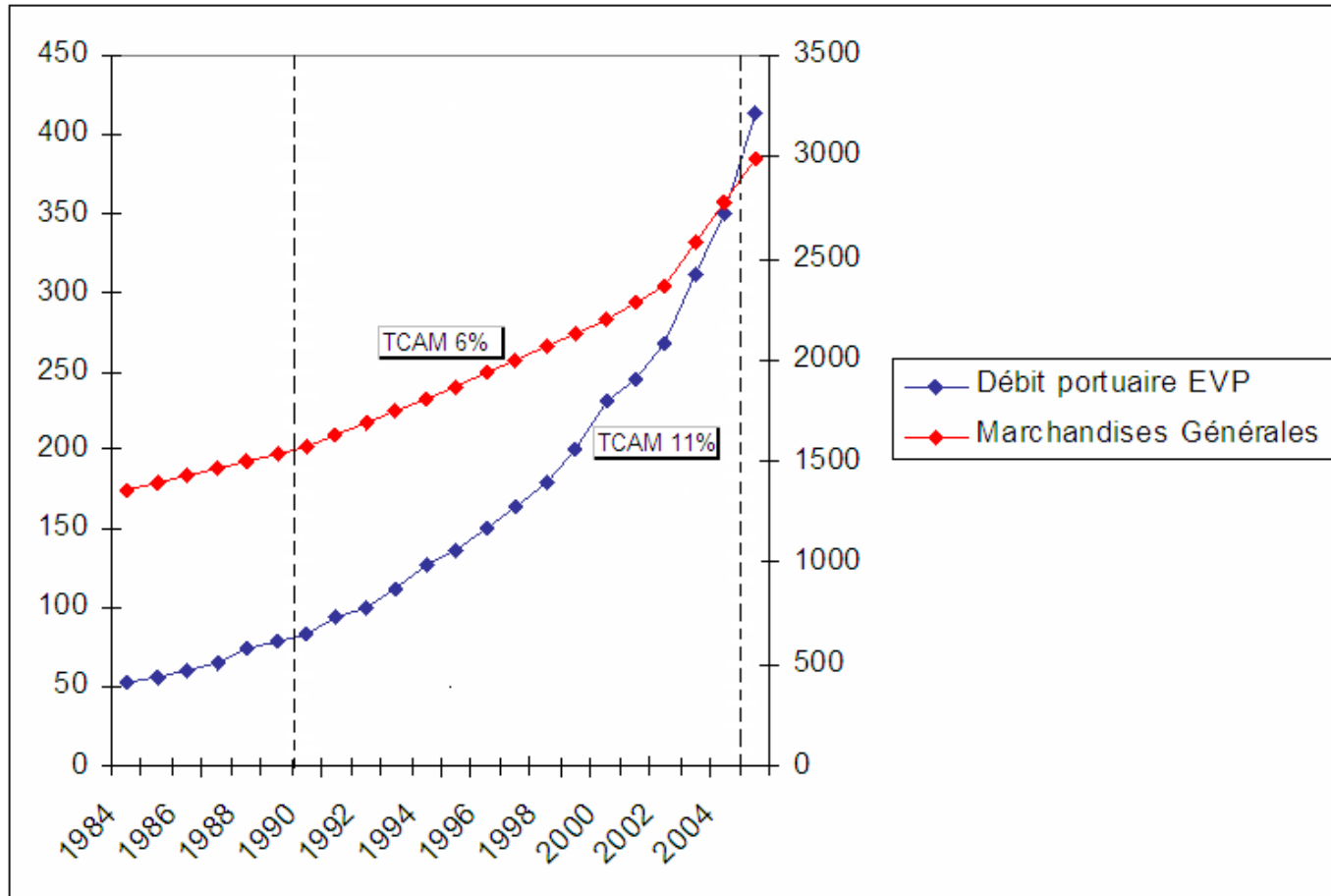
- I. **Vision & Strategy**
- II. **The Tanger Med Port Complex**
- III. **The Great Industrial Platform**



A unique geographical location






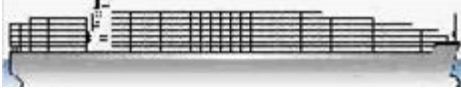


General cargo and container traffic 1990-2005



Evolution of the container vessel's size



Generation	TEU (max)	LOA (m)	Width (m)	Water depth (m)
1972 	1500	225	24,5	9,00
1980 	3000	275	27,5	10,00
1987 	4500	300	32,2	11,50
1997 	6600	320	40,00	14,30
1999 	8000	347	42,6	14,50
2007 	13.000	398	56,4	16,00



Tanger Med :

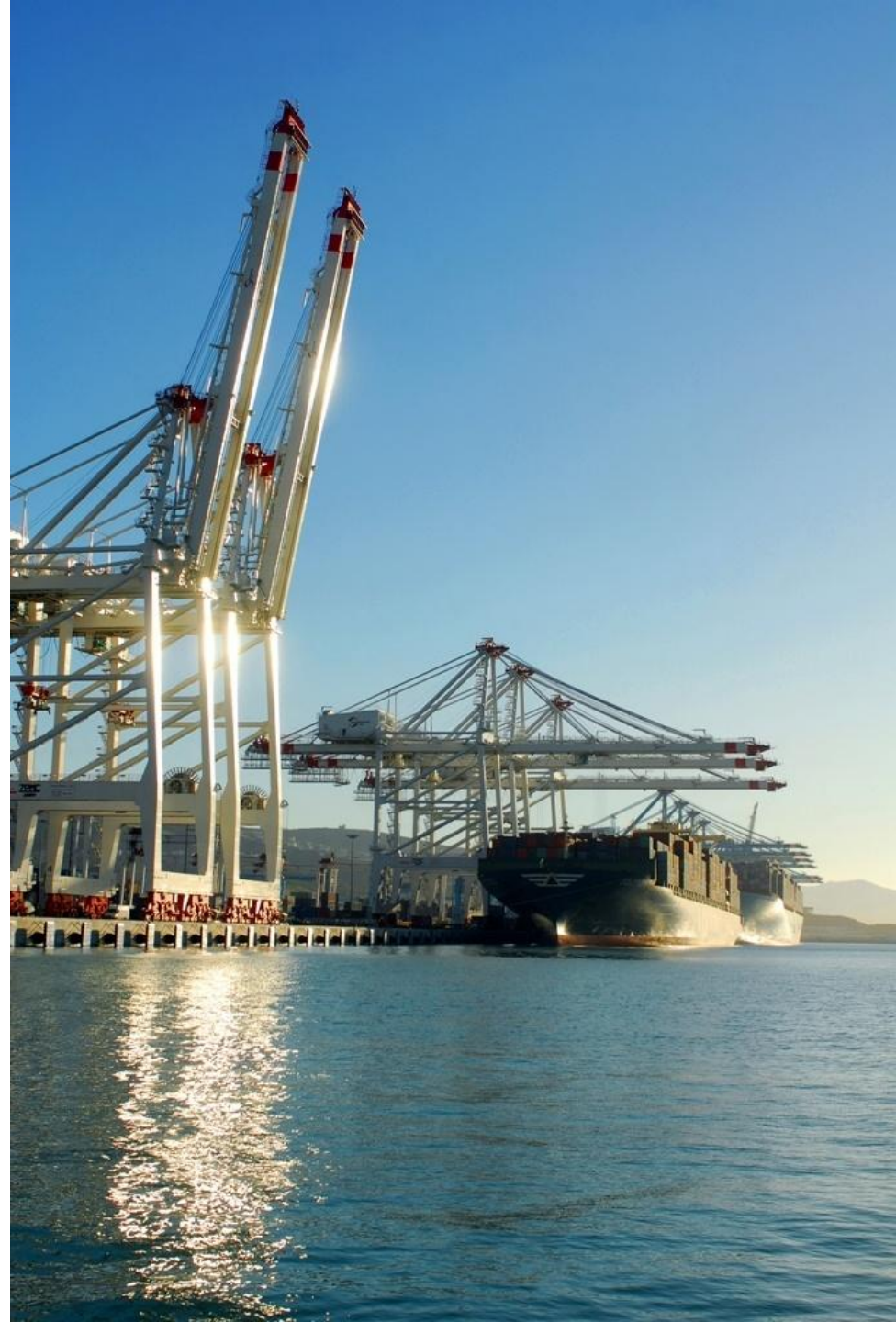
A strategic location on the Gibraltar Straits



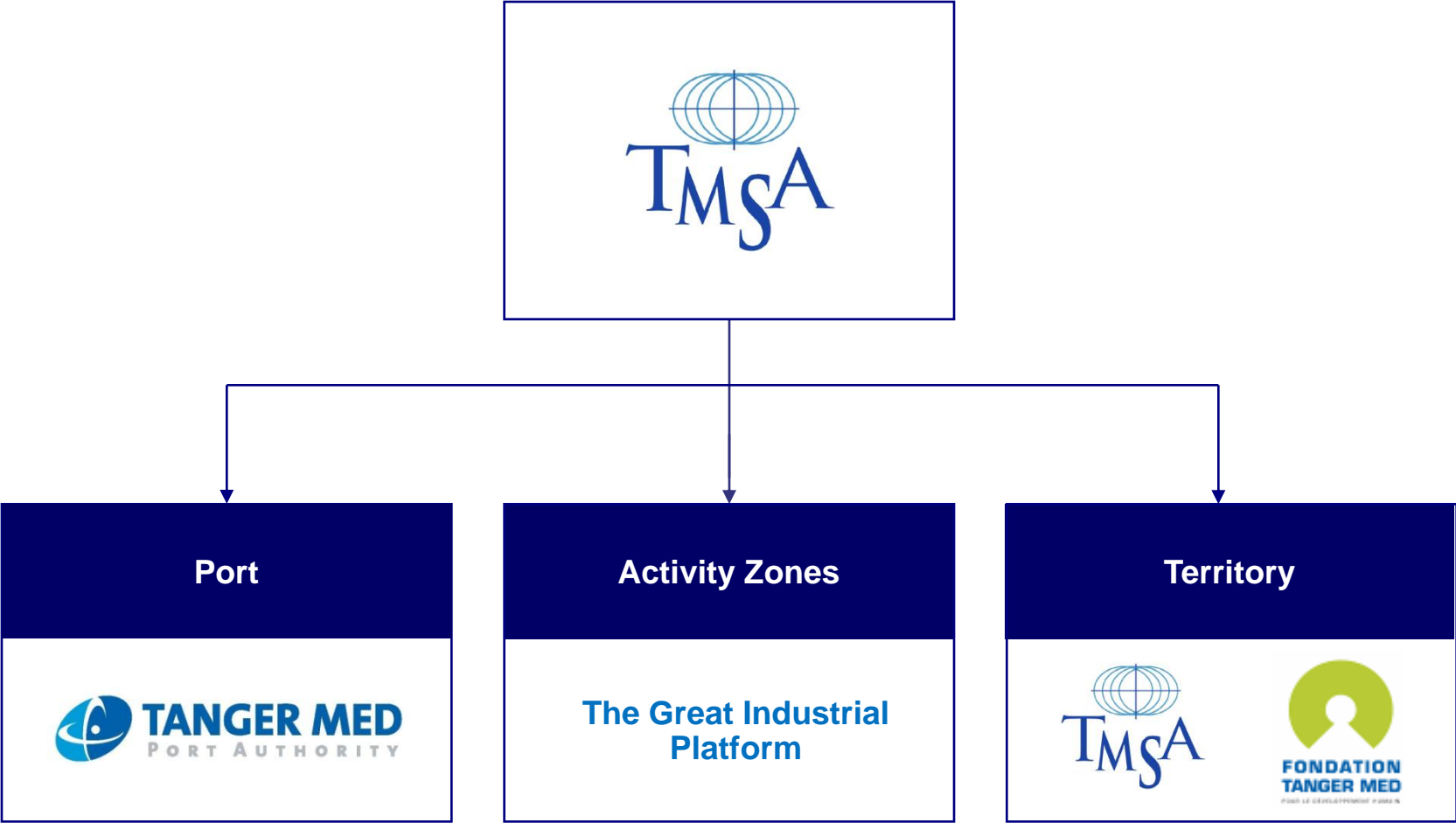
- Zero- deviation of East-West Maritime routes
- Point of minimal distance between Africa and Europe

The Tanger Med complex: A dual mission

- A transshipment platform dedicated to international and regional containers flows.
- An import export port devoted to improve the territory competitiveness.



An integrated development approach

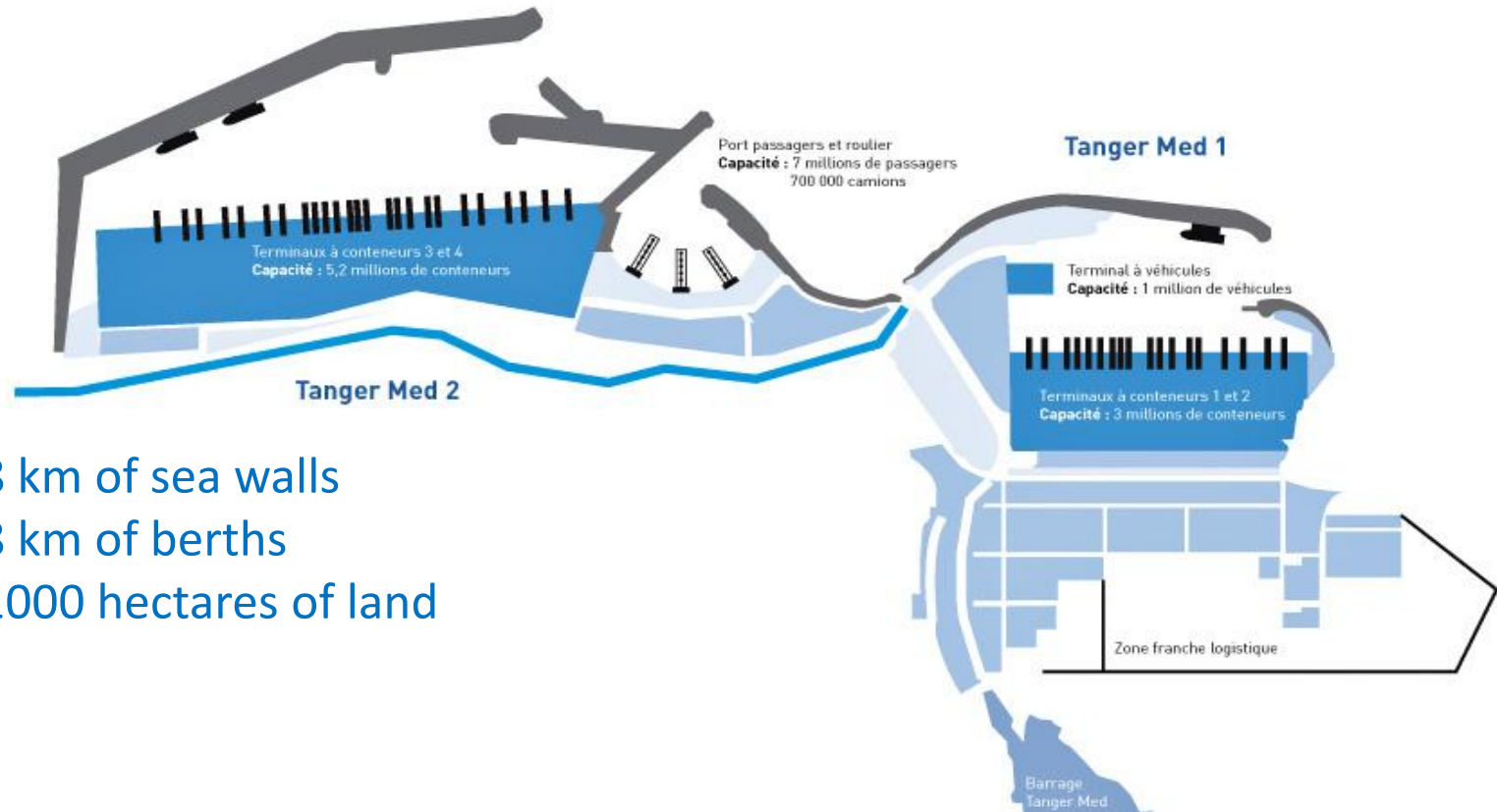


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The Tanger Med port complex



- 8 km of sea walls
- 8 km of berths
- 1000 hectares of land

**The final capacity of the complex :
8,2 millions TEU**

Tanger Med Containers facilities:

- **All terminals conceded to professionals operators:**

Terminal 1 conceded to APM Terminals
Effective since July 2007.

Terminal 2 conceded to Eurogate – Contship / MSC /
CMA-CGM – effective since august 2008.

Terminal 4 conceded to Marsa Maroc- Effective in
2014

Terminal 3 : will be conceded according to the evolution
of port infrastructure demand

- **Productivity of Tanger Med terminals meet international transshipment platform**

Terminal 1 is one of the worldwide Top 3 APM Terminals



Infrastructure for containers: Terminals 1 & 2

An existing capacity of 3 millions TEU



Tanger Med :

Passengers & RORO Ports

- **A terminal RoRo**

Effective since november 2008
with 4 rotations / day to Algeiras

- **A Passengers port**

8 berths with a potential of 50
departures / day

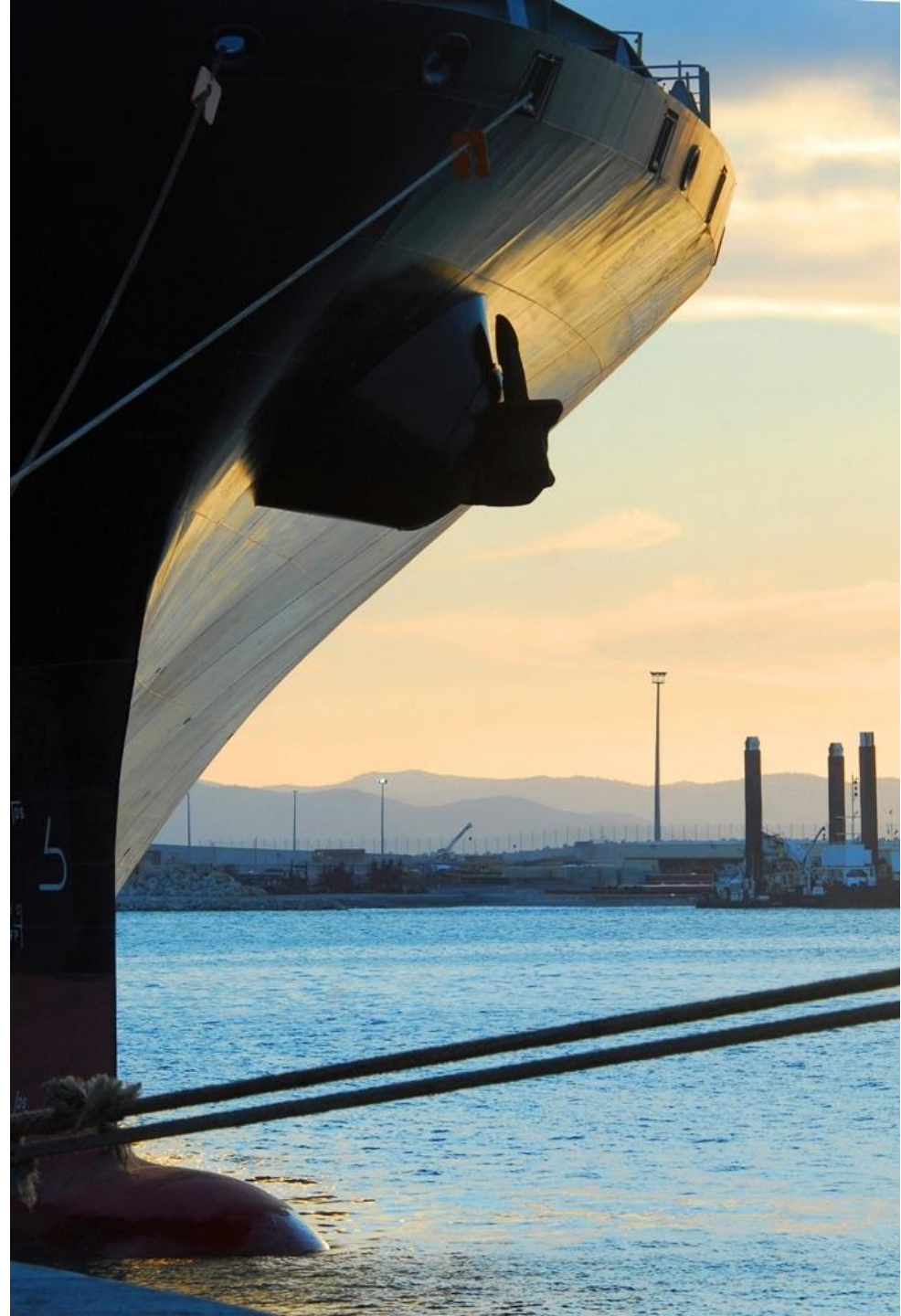
A maritime and a railway stations

Effective at the end of Q1 2010



Tanger Med 1 : Cars Terminal

- **Capacity of 1 million cars:**
 - Export of cars assembled in Morocco
 - Transshipment of new cars
- **13 hectares** granted to Renault
7 hectares in common user
- **Start of activity in 2011.**



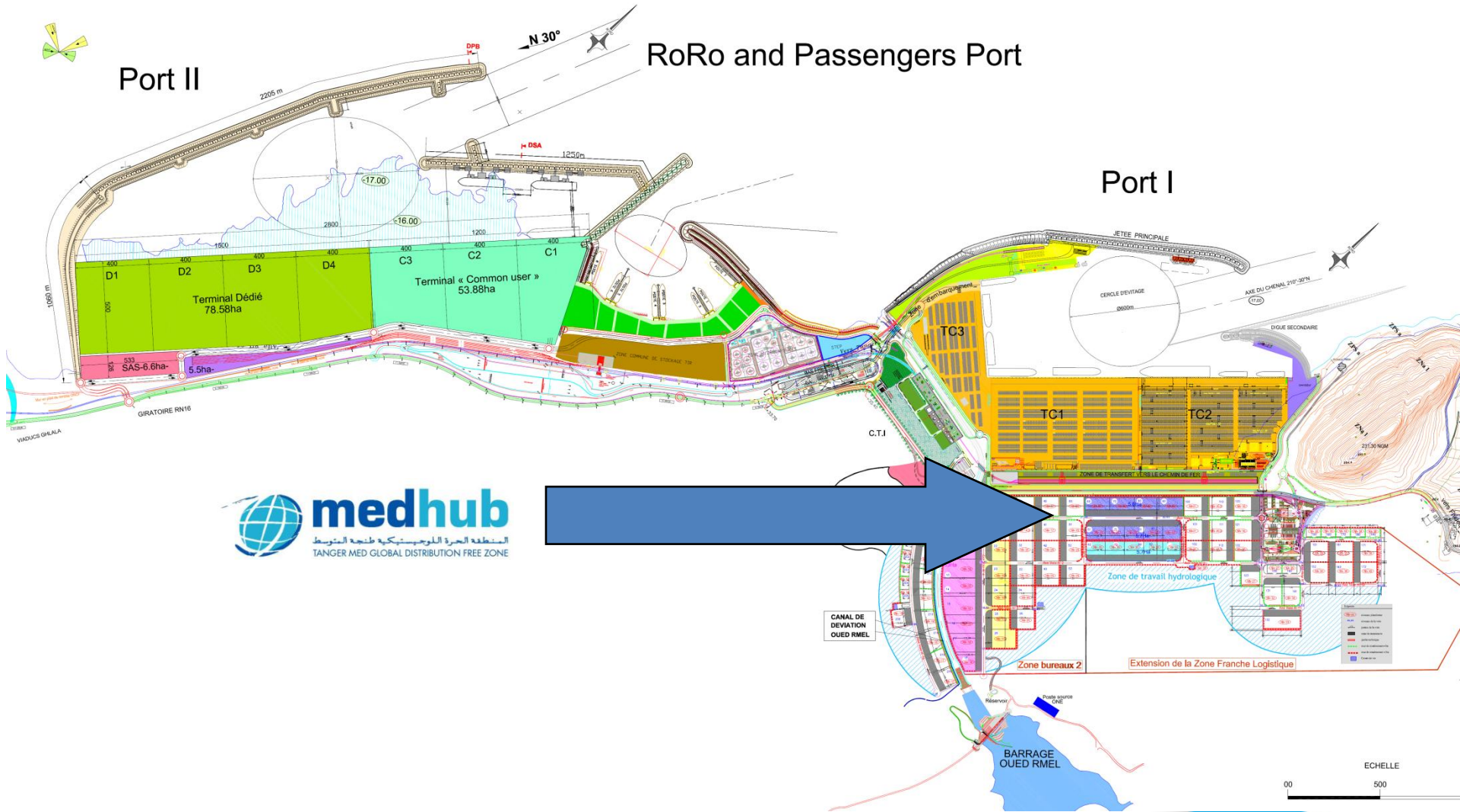
Tanger Med

Logistics Free Zone Medhub (1/4)

- Dedicated to logistic and light processing activities “world-world” oriented
- Strengthening of the port competitiveness by providing an added value to the transshipment activities
- Custom Free Zone unified with the Port



Tanger Med Logistics Free Zone Medhub (2/4)



Tanger Med

Logistics Free Zone Medhub (3/4)

Key figures:

- 250 hectares with a potential of expansion
- More than 500 million euros of investments (development and warehouses) for the phase 1
- 10 000 jobs expected to be created at the end of the first phase
- 70 millions euros already engaged for warehouse construction (100,000m²)
- First Clients : Makita (Japan) , Geodis (France)



Tanger Med

Logistics Free Zone Medhub (4/4)

- Warehouses (HQE Class A) from 300 to 10,000 m² with possible expansion to 40,000 m² (rental period : 1, 5 or 10 years)
- Available plots from 10,000 m² for a rental period of 20 years.



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A fully integrated multimodal platform



Zones of activities dedicated to services, industry, logistics and distribution inside more than 5000 hectares of land

- Directly linked to Tanger Med Port

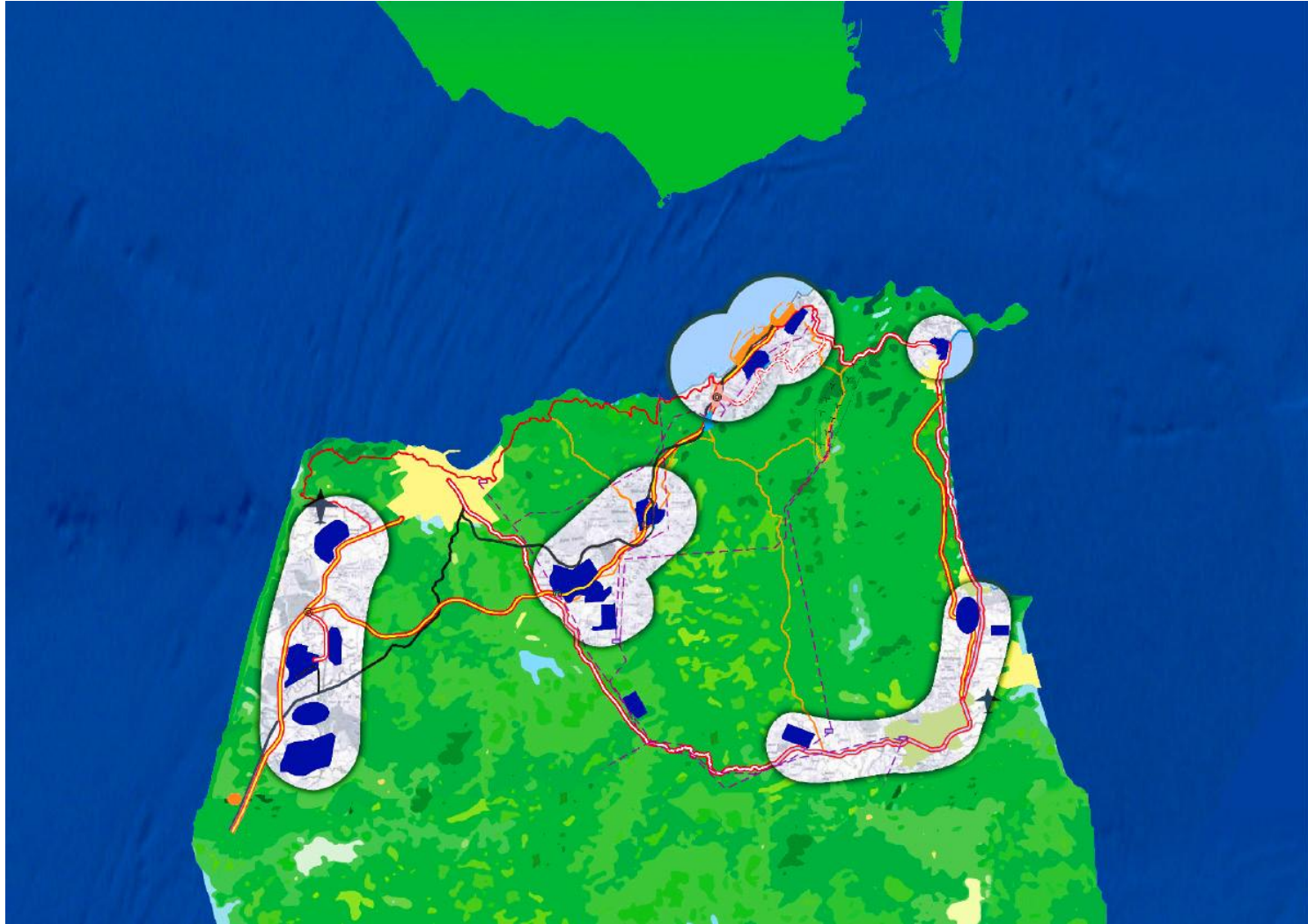
Connected to a very diversified infrastructure :

53 km of highways connected to the national network

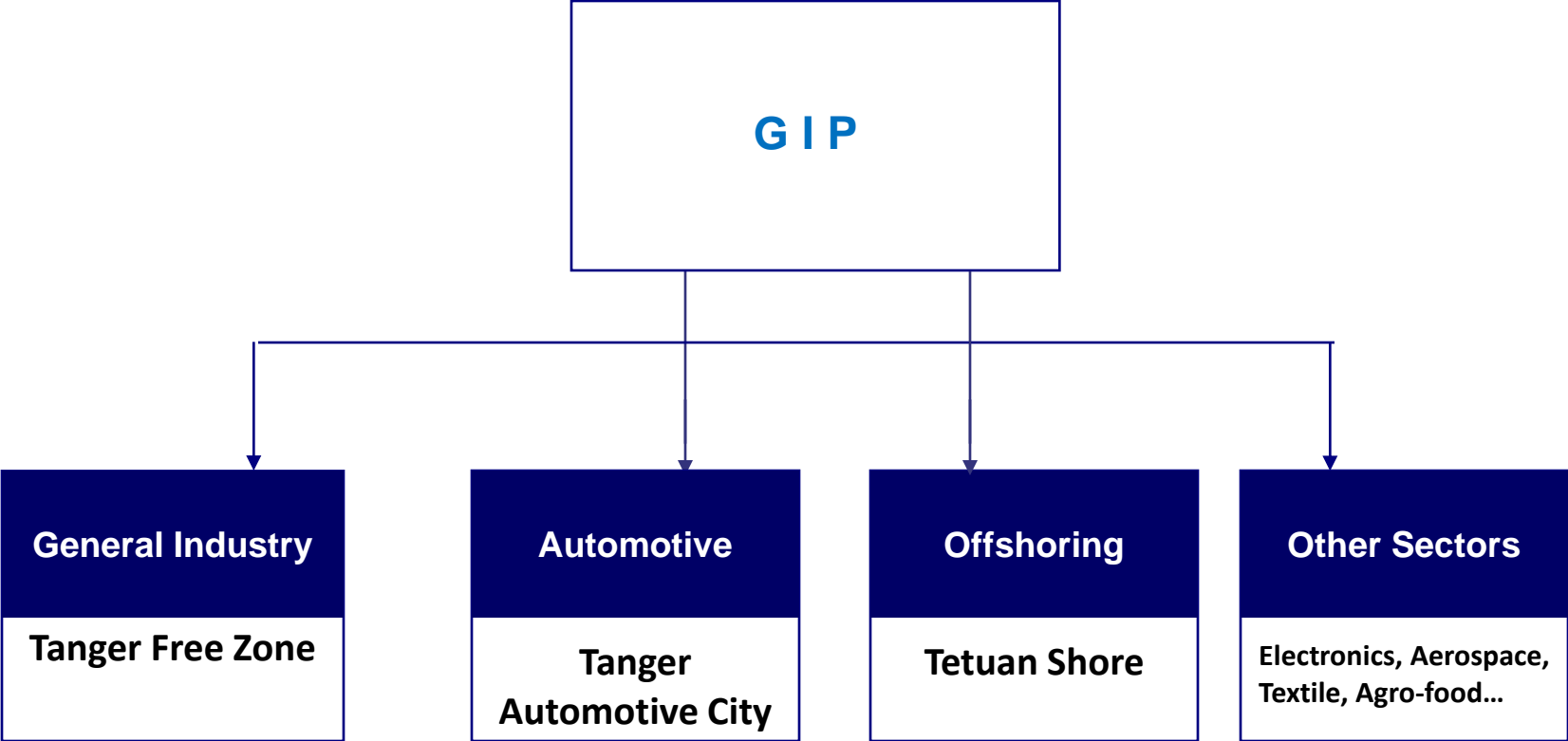
45 km of railways connected to the national network

Port – Tangier Airport : 40 min

The Great Industrial Platform of Tangerang Med



The Great Industrial Platform Organization



Industrial Free Zone: Tangier Free Zone (1/2)

- **Industrial zone export oriented in all sectors**

Automotive, aerospace, textile and garment, agro food...

- **400 companies implemented**

- **40 000 jobs created**

- **More than 1.2 billion € of TO**



Industrial Free Zone :

Tanger Free Zone (2/2)

- **Automotive components**

Yazaki, Sumitomo, Lear, Fujikura, Delphi, Polytech, CIE Automotive, Trèves, Antolin..

- **Aerospace**

Souriau, Daher, Dion...

- **Electronics**

Emdep, Tronico, Premo...



Tanger Automotive City: A dedicated zone to automotive activities

- A platform linked to RENAULT further development in tangier region
- An ideal environment for car component suppliers Tiers 1, 2 & 3
- A synergy between the Automotive zone an the port to reach Spanish car manufactures → more than 3 millions cars at less than 24 hours
- A professional training centre devoted to the automotive sector
- A logistic services for supply, storage and delivery

Renault will set up an important car assembly plant in Tangier region (Tanger Med area)



- 400,000 cars / year by 2014
- Capacity : 60 cars / hour

- 6.000 direct jobs
- 30.000 indirect jobs

Tetouan Shore : Dedicated Zone to Offshoring Activities

Key Figures

- 28 Hectares
- 120 000 M² of offices and services
- 120 Millions euro of investment
- ~12 000 jobs to be created

Positioning

- Spanish speaking call centres
- French speaking ITO & BPO
- Engineering and support activities for free zones in the region
- Geographical and cultural proximity with France and Spain



Tanger Med : A high value proposal for the investor

- **A unique location, opening a 600 million pop. Market**
 - ▶ Europe- North & West Africa – Mediterranean Region
- **A world class hub, with full connectivity to international and national flows**
- **Skilled and very competitive human resources with a very high educational and training institutions in the region**
- **Free trade agreements : EU, US, Arab Countries and Turkey**
 - ▶ Products manufactured in our free zones have also the Morocco Label
- **Attractive status :**
 - ▶ **General Free Zone Status :**
 - Full exemption of custom duties and VAT
 - Full exemption of corporate tax for the first five years, then 8.75 %for the 20 following years and 17.5% from the 26th year
 - ▶ **Additional incentives for specific and very large scale projects**
- **TMSA is acting as a one-stop shop for the client**

Thank you for your attention

